

PRESS RELEASE
January 21, 2022



Member FINRA and SIPC

Atlantic-Pacific Capital Acted as Exclusive Placement Agent for \$1.95 Billion Melody Communications Infrastructure Fund II

NEW YORK / LONDON / HONG KONG - Atlantic-Pacific Capital Inc. ("APC"), one of the largest independent global placement agency and advisory firms, is pleased to announce it acted as exclusive placement agent for the **Melody Communications Infrastructure Fund II ("Fund II")** with \$1.95 billion of capital commitments, nearly 30% greater than its \$1.5 billion target.

The advisor to Fund II, **Melody Investment Advisors L.P. ("Melody" or the "Firm")** is a New York City-based alternative asset manager focused on investing in communications infrastructure. Fund II's investor base includes relationships with public and corporate pensions, sovereign wealth funds, endowments, foundations, insurance companies, consultants, and family offices. The Fund is also diversified by region, including investors from the United States, Canada, South America, Europe, Asia-Pacific and the Middle East.

Omar Jaffrey, Founder and Managing Partner of Melody stated, "The successful fundraise is a strong endorsement of our team, strategy, value-add processes and investment performance. We are humbled by the support of our existing and new investor relationships, and are grateful for APC's advice, introductions and unwavering dedication to Fund II."

Parsram Dhanraj, APC Partner, commented, "It has been a pleasure working with the Melody team on their Fund II capitalization. I couldn't be more excited for their success on Fund II, which speaks volumes about their team and tenacity, particularly in light of a hyper competitive market and pandemic-related challenges."

Raed Elkhatib, President and CEO of APC added, "Melody is a highly differentiated communications infrastructure investor with deep sector expertise. Fund II is off to a great start with three exceptional platform investments. We are delighted with the outcome and are proud of Melody's highly respected global investor support."

Melody's strategy leverages platform investments for direct ownership of land and rooftop telecom easements, macro-tower build-to-suit partnerships, macro-tower acquisitions, and customized partnerships with asset owners and operators in the communications sector, as well as targeted investments in data centers and fiber. Melody has a global investment mandate with a strong focus on North America. The Firm seeks strong risk-adjusted returns supported by investment-grade or other high-quality counterparties, contracted cash flows and downside protections on mission-critical assets.

* * * * *

About Atlantic-Pacific Capital, Inc. (www.apcap.com), Member FINRA and SIPC

Since its founding in 1995, APC has organically grown into a global organization with an established brand in the private equity community. Over the last 27 years, the firm has executed more than 130 capital raising assignments aggregating over \$89 billion for an

PRESS RELEASE
January 21, 2022



Member FINRA and SIPC

extraordinary group of alternative asset managers. Typical mandates include private equity, private credit, real estate and real assets fund placements as well as secondary advisory mandates and direct private placements. APC uniquely provides global marketing distribution and project management execution using a focused and customized approach. With experienced professionals located in New York, Stamford, San Francisco, San Juan, London, Barcelona, Tel Aviv and Hong Kong, APC maintains a global network of trusted relationships with influential institutional investors.

About Melody Investment Advisors

Melody Investment Advisors LP is an alternative asset manager led by Founder and Managing Partner, Omar Jaffrey, focused on communications infrastructure. The firm seeks to invest through direct asset ownership as well as by developing innovative financing solutions to complex problems for leading global communications companies. To learn more about Melody, visit www.melodyinvestmentadvisors.com.

For more information on this and prior press releases, please contact:

Raed Elkhatib, President and CEO, Atlantic-Pacific Capital, Inc.

relkhatib@apcap.com